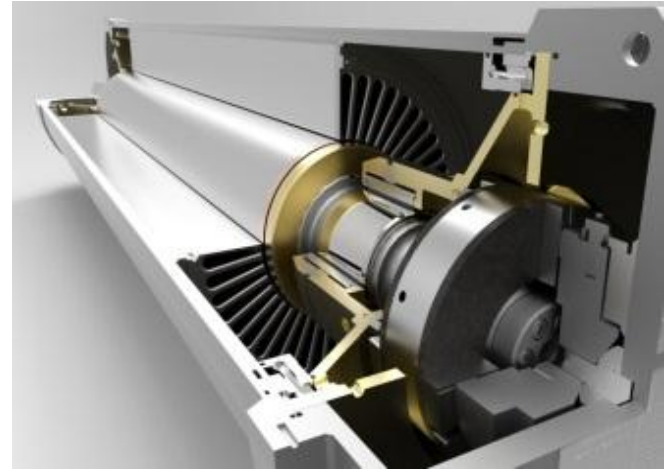


ENGINEERING SOLUTIONS FOR THE GLOBAL ENERGY SECTOR



Hayward Tyler Group PLC
Interim results to
30 September 2014

Ewan Lloyd-Baker, CEO & Nick Flanagan, CFO

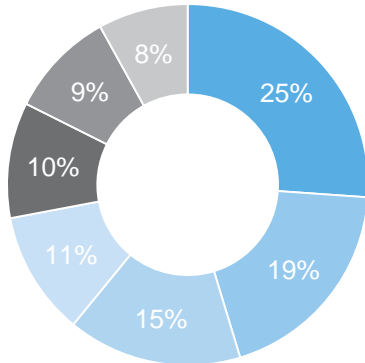


HEADLINES

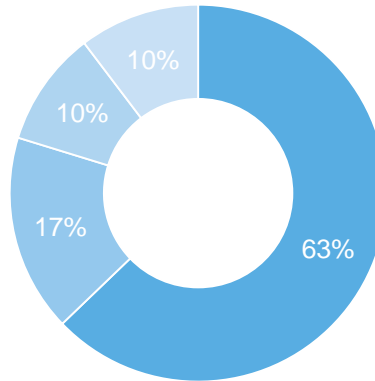
- Positive progress continues
 - Revenue up 18% to £24.0m
 - EBIT up 6% to £2.3m
 - EPS up 63% to 3.26 pence
 - Net debt down 6% to £8.0m representing a net debt:EBITDA ratio of 1.4x
- Order intake up 7% to £27.6m giving an order book of £33.2m at 30 September 2014
- The Luton business awarded two grants
 - Civil Nuclear Sharing in Growth £1.15m training grant
 - Regional Growth Fund £3.5m grant to develop the Luton facilities as well as fund R&D and training
- Positive outlook underpinned by a combination of market opportunity and underlying improvement



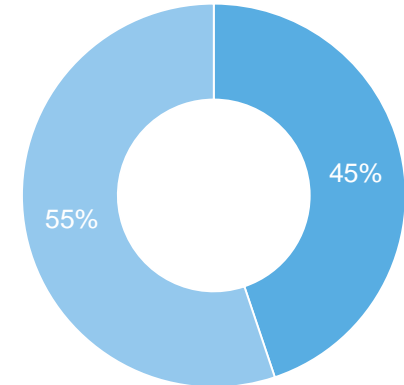
REVENUE



- Rest of World
- USA
- China
- South Africa
- Europe
- UK
- South Korea



- Power
- Other
- Nuclear
- Oil & Gas



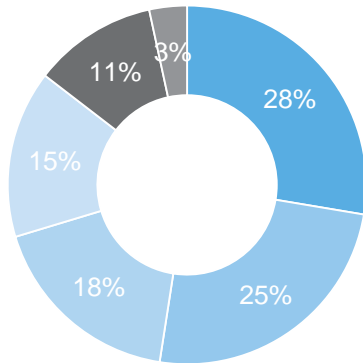
- OE
- AM

- Revenue up 18% to £24.0m (H1 2013/14: £20.3m) across a broad range of countries
- USA remains largest market at 19% (H1 2013/14: 22%)
- China up to 15% (H1 2013/14: 11%)
- Major contract for AM replacement units drove South Africa to 11% (H1 2013/14: 7%)
- Rest of World includes India unchanged at 3%

- Power remains the largest sector at 63% of revenue (H1 2013/14: 48%)
- Other unchanged at 17% driven by sales of turbine and process pumps to the chemicals industry
- Nuclear at 10% (H1 2013/14: 11%) underpinned by spares to South Korea
- Oil & Gas down at 10% (H1 2013/14: 24%)

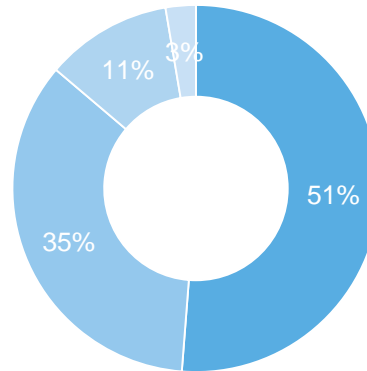
- Mix of revenue rebalanced to 55%:45% in favour of AM from 65%:35% in H1 2013/14
- 49% growth in OE revenue to £10.8m (H1 2013/14: £7.2m)
- OE growth driven by Luton business
- Marginal growth in AM to £13.2m (H1 2013/14: £13.1m)

ORDER INTAKE



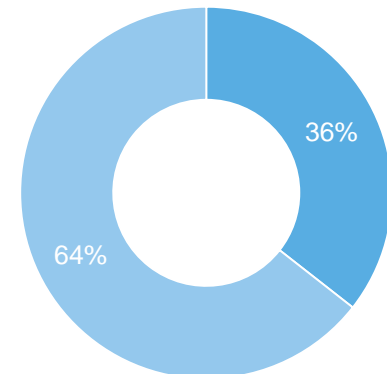
■ USA ■ South Korea ■ China
■ Rest of World ■ UK ■ Europe

- Order intake up 7% to £27.6m (H1 2013/14: £25.7m) across a broad range of countries
- USA remains largest market at 28% (H1 2013/14: 23%)
- An exceptional order for nuclear spares drove South Korea to 25% (H1 2013/14: 4%)
- China unchanged at 18%
- Rest of World includes India and South Africa both at 4%



■ Power ■ Nuclear ■ Other ■ Oil & Gas

- Power remains the largest sector at 51% of order intake (H1 2013/14: 58%)
- The South Korea nuclear spares order drove Nuclear sharply higher to 35% (H1 2013/14: 8%)
- Oil & Gas orders were low at 3% (H1 2013/14: 27%) but anticipated to increase in H2 2014/15



■ OE ■ AM

- Mix of order intake at 64%:36% in favour of AM (H1 2013/14: 60%:40%)
- AM significantly higher at £17.7m (H1 2013/14: £10.3m) driven by the nuclear spares order
- OE was down at £9.8m (H1 2013/14: £15.4m) reflecting lower Oil & Gas orders but the order book is balanced with a 51%:49% mix in favour of OE

INTERIM INCOME STATEMENT

	Six months to 30 September 2014 £ million	Six months to 30 September 2013 £ million
Revenue	24.0	20.3
Gross profit	7.6	7.5
<i>Gross profit %</i>	<i>32%</i>	<i>37%</i>
Operating charges	(5.3)	(5.3)
EBIT	2.3	2.2
Finance costs	(0.4)	(0.4)
Profit before tax	1.9	1.8
Tax	(0.4)	(0.9)
Net profit	1.5	0.9
Basic EPS (pence)	3.26	2.00

Revenue

£24.0m

Up 18%

Strong revenue growth to £24.0m up 18% driven by OE (up 22% on a constant exchange rate* basis)

Earnings Per Share

3.26p

Up 63%

EPS growth of 63% to 3.26p. EPS growth was 7% if H1 2013/14 non-recurring items are excluded

Earnings Before Interest & Tax

£2.3m

Up 6%

Increased EBIT of £2.3m up 6% driven by AM and lower central cost (up 20% on constant exchange rate* basis)

- Lower Gross Profit margin due to US OE business and lower AM margins
- Finance costs include a £0.2m charge from mark-to-market of FX hedging contracts
- Effective tax rate of 20% reflects non-cash deferred tax charge on profits generated in the UK
- No non-recurring items in the period

* constant exchange rate is calculated by rebasing prior year figures at current year average rate of GBP1:USD1.6694

INTERIM SEGMENTAL SPLIT

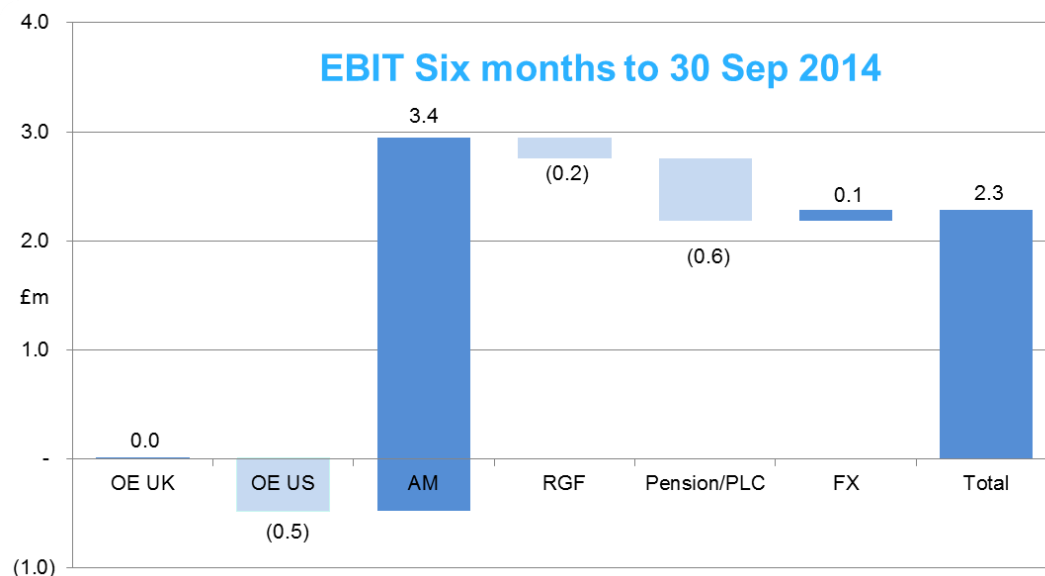
Segments	Six months to 30 Sep 2014		Six months to 30 Sep 2013	
	Revenue £ million	Gross Profit Margin %	Revenue £ million	Gross Profit Margin %
OE	10.8	14%	7.2	15%
AM	13.2	46%	13.1	49%

Mix of revenue rebalanced to 55%:45% in favour of AM from 65%:35% in H1 2013/14

49% growth in OE revenue to £10.8m (H1 2013/14: £7.2m) driven by Luton business

Underlying OE gross profit margin improved to 19% but pegged back to 14% by US business – remedial actions have been taken

AM revenue marginally ahead with small decline in gross profit margin



- EBIT up 6% (up 20% on constant exchange rate* basis) to £2.3m (H1 2013/14: £2.2m) driven by lower AM overhead and central costs
- OE UK made a small operating profit
- OE US operating loss mainly driven by one contract delivered in the period
- Costs incurred as part of Regional Growth Fund programme (RGF) on R&D and training of £0.3m were offset by RGF grant income of £0.1m
- Central costs down to £0.6m (H1 2013/14: £0.8m)
- FX benefit in the period £0.1m (H1 2013/14: loss of £0.2m)

* constant exchange rate is calculated by rebasing prior year figures at current year average rate of GBP1:USD1.6694

INTERIM BALANCE SHEET

	At 30 September 2014 £ million	At 31 March 2014 £ million
Property, plant & equipment	9.2	9.0
Intangible assets	2.9	3.0
Deferred tax asset	2.8	3.3
Other debtors	3.5	-
Non-current assets	18.4	15.3
Current assets excl. cash	19.9	21.0
Net debt	(8.0)	(8.3)
Payments on account	(4.1)	(5.8)
Other current liabilities	(8.8)	(9.5)
Current liabilities excl. borrowings	(12.9)	(15.3)
Pension scheme deficit	(1.5)	(1.5)
Other creditors	(3.4)	-
Non-current liabilities	(4.9)	(1.5)
Net assets	12.5	11.2

Regional Growth Fund Grant

£3.5m

Over 3 years

Grant receivable and deferred income shown as non-current asset (other debtors) and liability (other creditors) of £3.5m and £3.4m respectively

Grant recognised as income to match expense to which it relates

No grant cash received as at 30 September 2014

Net Assets

£12.5m

Up 11%

Net assets up 11% to £12.5m reflecting profit generated offset by dividends paid

Net Debt

£8.0m

Down 6%

Net debt:EBITDA improved from 1.7x at September 2013 and 1.5x at March 2014 to 1.4x at September 2014

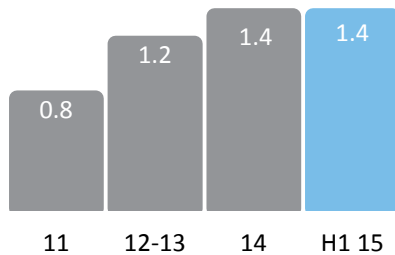
Cash plus undrawn borrowing facilities were £3.9m (at March 2014: £3.8m)

New USD2m borrowing facility from RBS Citizens Bank finalised

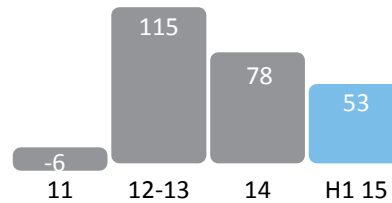
- Deferred tax asset reduced by deferred tax charge on profit generated in UK
- Payments on account down £1.7m reflecting mix of business

INTERIM KPIs*

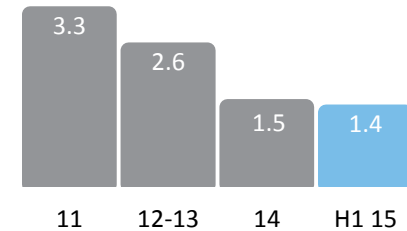
Order Intake to Historical Revenue Ratio



Cash Conversion %



Net Debt to EBITDA Ratio



Target > 1.1x

New orders represent future revenue and profit

Very strong order intake in H1 2014/15 representing 1.4x historical revenue

Target > 85%

Maintain a balance between growth and working capital

53% cash conversion in H1 2014/15 reflecting a significant debt at 30 September. Payment dates have now been agreed for November and December 2014. Without this debt cash conversion would have been 119%

Target < 2:1

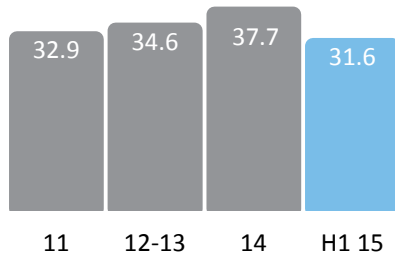
Maintain a balance between growth and borrowings

Good profitability in the 12 months to 30 September 2014 and lower borrowings improved the ratio to 1.4:1

* KPIs presented on a like-for-like basis (i.e. exclude non-recurring items)

INTERIM KPIs* (continued)

Gross Profit
%

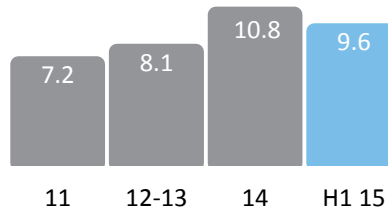


Target > 35%

Maintain a balance between prices and direct costs

32% gross profit margin in H1 2014/15 reflecting the performance of the US OE business and lower margins from the AM. The expectation for the full year is to return the margin to closer to 35%

EBIT
%

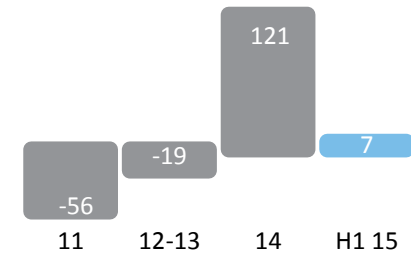


Target 10-15%

Key profit measure that is used to assess operational performance

Lower gross profit margin caused EBIT to be lower at 9.6%. The expectation for the full year is to generate EBIT that is greater than 10% of revenue

EPS Growth
%



Target > 10%

Closely aligned to shareholders' objectives

Good profitability in the period led to 63% growth in EPS over H1 2013/14. On a like-for-like basis** EPS growth was 7%. The expectation for the full year is that this like-for-like EPS growth will exceed 10%

** like-for-like EPS is calculated by adopting the treatment in the audited accounts by adding back to profit after tax non-recurring (a) re-banking costs of £23,000 and (b) deferred tax charge, relating to the change in the UK corporation tax rate from 23% to 20%, of £455,000

* KPIs presented on a like-for-like basis (i.e. exclude non-recurring items)

LUTON – THE FUTURE

- Participation in the Civil Nuclear Sharing in Growth programme will make the Luton business ‘fit for nuclear’ opening up further market opportunities
 - £1.15m training grant
- Participation in the Regional Growth Fund will help to make Luton a 21st century production facility and increase investment in R&D and training
 - £3.5m grant funding to be received over 3 years
 - Extension to existing factory
 - New production layout and increased throughput
 - Increased R&D and training



OUTLOOK

- Positive outlook with relatively buoyant end markets
- Expectation to exceed like-for-like EPS growth target of 10% in the current financial year
- Participation in the Civil Nuclear Sharing in Growth programme will make the Luton business ‘fit for nuclear’ – opening up further market opportunities
- Participation in the Regional Growth Fund will make Luton a 21st century production facility and increase investment in R&D
- Strong financial footing provides basis for the progressive dividend policy highlighted by 5% increase in the interim dividend

“We look forward to continuing to grow our market presence and maintaining our progressive dividend policy”

Ewan Lloyd-Baker, CEO